

# Accounting

Offered by: Master of Business Administration Program (Bandung Campus)

Course Code: MM5002	Credits: 2 SKS (3 ECTS)	Semester: 1 (2016/2017)
Description	This course provides insight and accounting knowledge. It aims at teaching and developing the following competences to introduce students with an overview of the financial reporting systems, create awareness among students of the need to understand accounting, build students' skills that Information of Accounting it can be used as an effective tool for communication, monitoring, and resource allocation, as well as evaluating economic conditions and making organizational decisions, introduce students with an overview of the managerial accounting, develop the ability to analyze various costs in a company.	
Outcomes	<ul style="list-style-type: none"><li>• Understand cycle and Process of the financial reporting systems.</li><li>• Understand the function accounting.</li><li>• Understand Information of Accounting it can be used as an effective tool for communication, monitoring, and resource allocation, as well as evaluating economic conditions and making organizational decisions</li><li>• Understand financial reporting for different kinds of organization.</li><li>• Understand information needed for a particular situation.</li><li>• Understand interact with financial staff to support his/her role in planning and control functions.</li><li>• Understand the managerial accounting.</li><li>• Analyze various costs in a company.</li><li>• Recognizing and understanding that accounting is the language of business which is the main channel for communicating information about business economics. This course provides ability to make financial statements as extensive knowledge of how accounting contributes to an organization.</li></ul>	
Activities	Lectures, discussion, practices	

# Business Strategy and Enterprise Modeling

Offered by: Master of Business Administration Program (Bandung Campus)

Course Code: MM5012	Credits: 3 SKS (4.5 ECTS)	Semester: 1 (2016/2017)
Description	The course is designed to be delivered in twelve two-session-set. In every two-session- set, students are expected to understand, comprehend, and analyze strategy issues. By understanding, we expect the students to be remembering specific terminologies and principle underlying any strategic issues. Subsequently, we also expect students to demonstrate understanding of facts and ideas by organizing, comparing, translating, interpreting, describing, and stating the main strategic issues. By the end of the course, we expect students to be able to conduct analysis on strategic issues by examining and breaking information into parts by identifying motives or causes, making inference, and finding evidence to support generalization.	
Outcomes	By the end of this course, students are expected to: 1. Be able to identify and analyze central problems of a business case 2. Be able to construct multiple perspectives that integrate different factors or aspects, other related business functions and relevant contextual information 3. Create recommendation based on the constructed perspectives and the company's strategic objectives 4. Be able to assess the impact of ethical issue toward various stakeholder considerations. 5. Be able to identify global issues that may affect the industry (Global Intellectual Capital), 6. Be able to develop understanding toward global cultural aspects that affect business operations	
Activities	Lectures, discussion, practices	

# Decision Making and Strategic Negotiation

Offered by: Master of Business Administration Program (Bandung Campus)

Course Code: MM5009	Credits: 3 SKS (4.5 ECTS)	Semester: 1 (2016/2017)
Description	The essential focus of this course is to build an understanding of decision-making and negotiation processes. The course provides guidance for effective decision making that avoid common mistakes and hidden traps, allowing students to develop insights and understanding about the nature of decision-making and negotiation, through an introduction to a range of relevant ideas, issues and frameworks.	
Outcomes	After completing this course, students will be able to analyze decision which involves problem identification, criteria selection, generating alternatives, and proposed solutions to a complex business situation.	
Activities	Lectures, discussion, practices	

# Financial Management

Offered by: Master of Business Administration Program (Bandung Campus)

Course Code: MM5007	Credits: 3 SKS (4.5 ECTS)	Semester: 1 (2016/2017)
Description	This course provide understanding and perspectives on financial management functions, both within the corporation as well as in relation to domestic and international economies, giving illustrations on financial management practices and some policies, processes, techniques and strategies applied in financial management, developing knowledge on different kinds and characteristics of problems, and possibilities of these financial problems to come about, and enhancing the capacities for dealing with the problems through approaches and developments of reliable problem solving strategies, and enhancing skills in the planning and monitoring of financial management functions effectively, to be capable of applying the right management strategy for dealing with corporate challenges in order to maximize shareholder wealth.	
Outcomes	After participating in this course, students are expected to: <ol style="list-style-type: none"><li>1. Have the skills to read and analyze corporate financial reports comprehensively.</li><li>2. Be capable of using different techniques to design corporate business plans, as well as pro forma financial forecasting.</li><li>3. Understand the concepts of financial values over time, and selection of profitable investments for the corporation through capital budgeting.</li><li>4. Comprehend the concept of an optimal capital structure, and be able to select low-risk and flexible financial resources for the corporation.</li><li>5. Understand the concept of risks, and be capable of applying the concept for the corporation to minimize risks through diversification of portfolios or through derivatives.</li><li>6. Be capable of applying the concept of corporate profit sharing through paying out of dividends as well as stock repurchasing.</li><li>7. Be capable of estimating company valuation through different methods</li></ol>	
Activities	During lectures, the students are expected to show and develop Managerial Decision Making Skills In The Field of Financial Management. To be more specific, the students are expected to be capable of: <ol style="list-style-type: none"><li>1. Identifying, analyzing, and finding solutions for problems in the field of financial management.</li><li>2. Communicating their ideas.</li><li>3. Applying relevant concepts and methods in managing corporate finances.</li><li>4. Developing creative ideas in managing corporate finances.</li></ol>	

# Operations Management

Offered by: Master of Business Administration Program (Bandung Campus)

Course Code: MM5004	Credits: 3 SKS (4.5 ECTS)	Semester: 1 (2016/2017)
Description	This course provides knowledge and insight to be able to identify operations and supply chain management problems, seek opportunities for improvement, excellence, and development in a company. Student will be able to select and apply proper tools to solve these problems, and analyzing, designing and operating processes that deliver a firm's goods and services in a manner that matches customer's expectation	
Outcomes	<ol style="list-style-type: none"><li>1. Integrative thinking<ol style="list-style-type: none"><li>a. Identify and analyze central problems with integrative thinking</li><li>b. Construct multiple perspectives that integrate both functional and relevant contextual information</li><li>c. Create recommendation based on the constructed perspective and the company's strategic objectives</li></ol></li><li>2. Team work<ol style="list-style-type: none"><li>a. Understand how to collaborate with others</li></ol></li><li>3. Communication skill<ol style="list-style-type: none"><li>a. Present information in an organized and concise manner.</li></ol></li><li>4. Global awareness<ol style="list-style-type: none"><li>a. Identify global issues that may affect the industry</li><li>b. Develop business recommendations based on understanding about the global aspects</li></ol></li></ol>	
Activities	Lectures, discussion, practices	

# People in Organization

Offered by: Master of Business Administration Program (Bandung Campus)

Course Code: MM5005	Credits: 3 SKS (4.5 ECTS)	Semester: 1 (2016/2017)
Description	This course provide understanding on the principles of organizational behavior and able to manage effectively people in organization in line with business goals and objectives and understand the principles of organizational behavior and able to manage human capital effectively in organization	
Outcomes	By attending and fully participating in all activities of the course, student will be able to <ol style="list-style-type: none"><li>1. Understand self and others and able to manage personal and interpersonal effectiveness</li><li>2. Understand group process and dynamics and be able to manage effective teamwork</li><li>3. Understand power and influence in organization to lead effective team and organization</li><li>4. Understand organizational design (culture, structure) and know about organizational change</li><li>5. Understand strategic human capital management</li><li>6. Understand competence and able to manage talent-based human capital</li><li>7. Able to design compensation system based on competence</li><li>8. Able to design and manage people performance to boost business performance</li><li>9. Able to design and propose human capital initiative to support business performance</li></ol>	
Activities	Lecture, discussion	